COURSE BROCHURE

Government Procurement

An applied course on the principles and methods of public procurement, safeguards for transparency and integrity, and the move to e-procurement in government bodies.

Code	HT-GOV-106
Category	Government & Public Sector
Duration	1 week
Level	Intermediate

Introduction

Governments spend a large share of their budgets through purchasing contracts, and every purchase faces two questions at once: did it achieve the best value for public money, and did suppliers get a fair and transparent chance to compete?

Objectives

- Apply value for money, competition and equal treatment to purchasing decisions
- Choose the right procurement method and document the grounds for any exception
- Ensure transparency in publication and disclosure and give suppliers a route to challenge
- Detect and reduce signs of corruption and collusion across the procurement cycle
- Use e-procurement and its data to make purchasing more efficient and easier to oversee

Who should attend

- Procurement and contracts staff in government bodies
- Members of bid opening and award committees in public entities
- Internal auditors and inspectors of oversight bodies who review procurement
- Staff of public procurement regulators and central purchasing bodies

Skills you will develop

- Applying public procurement principles
- Selecting and justifying procurement methods
- Spotting corruption risks in procurement
- Using e-procurement systems

Learning Outcomes

- Prepare an annual procurement plan linked to the approved budget of a fictional agency
- Write a justification memo for an exceptional procurement method against clear criteria
- Review a complete procurement file, flag its risk indicators and recommend remedies
- Prepare a set of indicators for measuring the performance of the public procurement function

Course Outline

Day 1: Principles and Framework of Public Procurement

- Objectives of public procurement: value for money, competition and integrity

- The legal and institutional framework: the regulator and procuring entities
- The UNCITRAL Model Law on Public Procurement as a reference point

Day 2: Planning and Choosing the Method

- The annual procurement plan and its link to the budget
- Procurement methods: open and restricted tendering, requests for proposals and direct contracting
- Framework agreements and centralized purchasing

Day 3: Transparency and Equal Treatment

- Publishing notices and contract awards
- Non-discriminatory qualification criteria and equal information for suppliers
- The standstill period and challenge procedures

Day 4: Integrity and Anti-Corruption

- Red flags: split purchases, bid rigging and tailored specifications
- Conflict of interest declarations and the integrity of committee members
- Record keeping, the audit trail and the role of oversight bodies

Day 5: E-Procurement and Performance Measurement

- E-procurement platforms and electronic bid submission
- Open contracting data and procurement performance indicators
- Applied project: an integrity review of a fictional procurement file and an improvement plan

Training methodology

Examining fictional procurement files seeded with irregularities to uncover
A simulated hearing of a challenge lodged by an excluded supplier
Comparing selected provisions of the UNCITRAL Model Law with procurement rules in participants' countries
Analyzing published open contracting data to extract risk indicators

Certification

Participants receive a Harbor Training Center certificate of attendance on completing the course.

Upcoming dates

City	Dates	Language	Fee
Dubai	7 – 11 December 2026	EN	EUR 4,500
Istanbul	24 – 28 May 2027	EN	EUR 4,800
Dubai	7 – 11 June 2027	AR	EUR 4,500
London	14 – 18 June 2027	EN	EUR 5,700
Amsterdam	21 – 25 June 2027	AR	EUR 5,500
Online	28 June 2027 – 2 July 2027	EN	EUR 1,800

Fees are per participant.

Contact us

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To register and for details, scan the code or visit:

https://harbor4training.com/en/courses/government-procurement